

IMPACT

2018/19 REPORT

2018/19 FINANCIAL REPORT CARD

Fiscal year ending June 30, 2019
Secured Revenue by Funding Area

Capital Projects	\$2,497,000
Curriculum	\$292,000
Endowments	\$104,000
General	\$6,930,000
Award – Current	\$1,258,000
Award – Endowed	\$1,861,000
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	\$12,942,000

Like our students, our donors and their gifts come in many forms. A student may give a small gift through crowdfunding, alumni may donate a piece of equipment for hands-on student learning, staff or faculty may create a student award, or a company may provide the funds to support a program or help SAIT create a new learning space.

Regardless of the size or type of gift, we are forever grateful for your help.

Thank you.

To read more stories about how you and other donors have made an impact, please visit sait.ca/donorimpact.

THANKS TO YOU

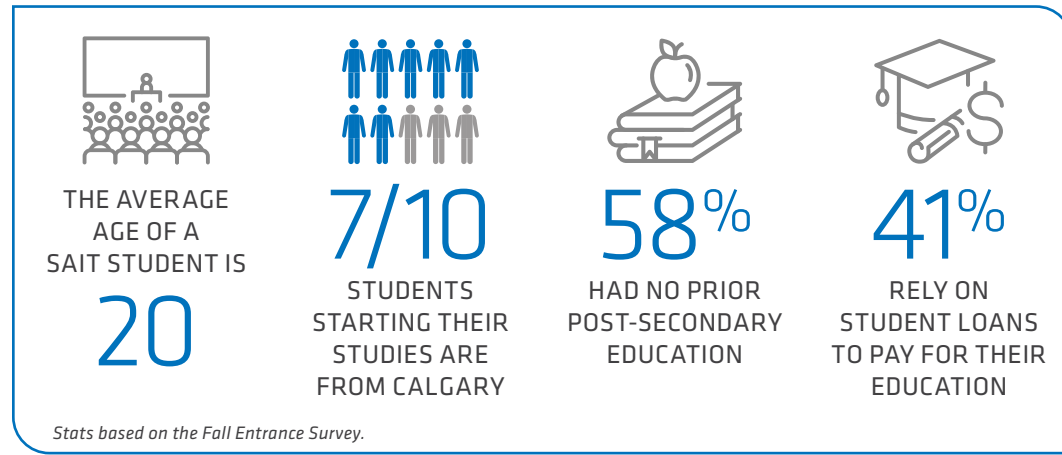
Thank you for your support. SAIT's goal is to inspire youth to make SAIT their first choice; to show them that an applied education results in jobs, innovative opportunities and long-term rewarding careers.

With your help, students benefit from hands-on learning in unique labs and classrooms, participate in applied research on campus with industry partners, and in many programs, experience workplace practicums that enable them to apply their learning to meet current industry needs.

Student success is at the core of everything we do.

YOUR IMPACT – “Thanks to you, I am one step closer to my goal. You have enabled me to further my knowledge . . . and follow my dream.” – THOMAS, Mechanical Engineering Technology diploma

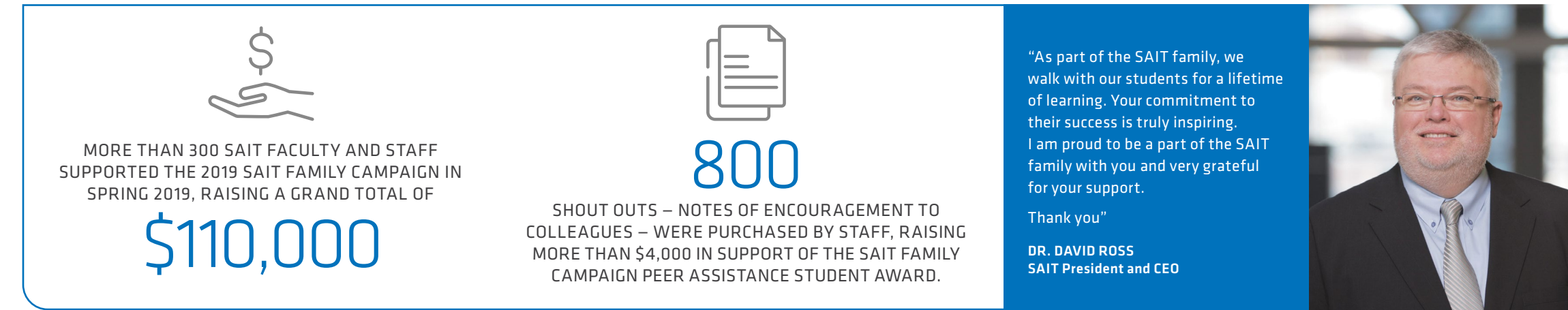
STUDENT PROFILE



"Thank you very much for the generous award! I am a first year student at SAIT in the Aircraft Maintenance Engineers Technology program, and I am very eager to enter the industry. I grew up on a farm in southeastern Alberta, and I have always been interested in aviation..."

JOSHUA
Aircraft Maintenance Technology program

FAMILY CAMPAIGN



ALUMNI BY THE NUMBERS



STUDENT AWARDS

"By awarding me this scholarship, you have lightened my financial burden which allows me to focus more on the most important aspect of school, learning and volunteering. Your generosity has inspired me to help others and give back to the community. I hope that one day I will be able to help students to achieve their amazing goals just as you have helped me."

IN 2018/19 SAIT AWARDED MORE THAN **\$5 MILLION** TO **4,100** STUDENTS

JESSICA
(Engineering Design & Drafting '17) recipient of the ASHRAE Southern Alberta Chapter Scholarship

REASONS FOR ATTENDING SAIT

"HIGH EMPLOYMENT RATE" AND "HANDS-ON, PRACTICAL EDUCATION" ARE THE MOST IMPORTANT REASONS FOR ATTENDING SAIT

"Dealing with situations like this is easier if you can rely 100% on your skills. I knew I was providing the best care to our patients that I possibly could, and it didn't matter what else was going on around me."

KELSEY
(Respiratory Therapy '16) and part of the medical team that responded to the Humboldt bus crash.

SAIT CAMPS

SAIT OFFERS A WIDE RANGE OF CAMP OPTIONS FOR STUDENTS IN GRADES 1 - 12.

During the 2018/19 year, we had almost 5,500 registrants and thanks to donors to the SAIT Camp Bursary, we were able to give 161 young people the opportunity to attend camp.

"I was fortunate enough to receive a bursary for Auto Masters Camp. I am extremely grateful for this wonderful opportunity and want to thank you all for granting me the chance to attend. Thank you so, so much for your generosity and for allowing me to attend the camp, I learned so much and really enjoyed myself." – CAMPER

STUDENT CALLING PROGRAM

"Being a point of personal contact between our alumni and SAIT, and providing them with information about resources they can use, it's amazing – it's energizing," says Fatima (Legal Assistant '19), senior supervisor for SAIT's Student Calling Program.

40 STUDENTS MADE 174,286 CALLS TO 46,494 ALUMNI AND DONORS AND RAISED \$38,647.67

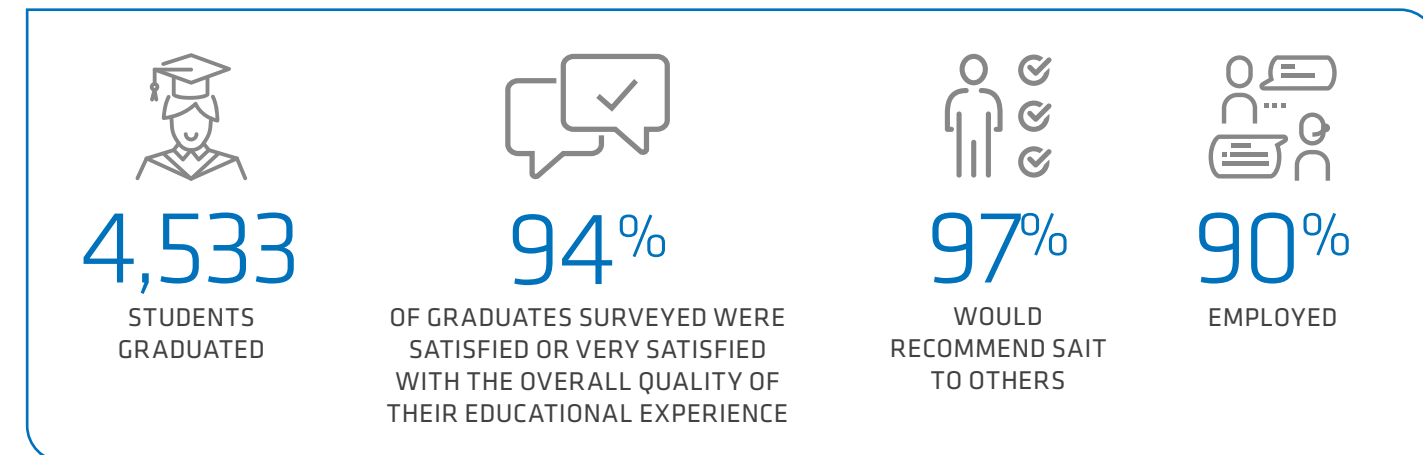
DISTINGUISHED ALUMNI AND OUTSTANDING YOUNG ALUMNI

With more than 40 years of experience in the oil and gas industry, Trevor Lamb, (Petroleum Engineering Technology '97) has a wealth of industry expertise and his insights as a member of the Dean's Advisory Council help strengthen programs in SAIT's MacPhail School of Energy. In 2015 Trevor and his wife Gail started the Lamb Family Foundation and established the Lamb Learner Success Centre at SAIT, and in 2017, their gift helped establish the SAIT Camps Bursary program. **Trevor is one of SAIT's 2019 Distinguished Alumni award recipients.**

After several years in the pipeline industry, Deanna Burgart (Chemical Engineering Technology '00), launched a unique engineering consulting firm, Indigenous Engineering Inclusion Inc., with a commitment to bridging the gaps between the energy industry, government and Indigenous communities. Deanna is a speaker with the International Indigenous Speakers Bureau and also partners with SAIT to develop curriculum designed to increase awareness of the oil, gas and pipeline industry. The efforts of her firm were recognized by the Canadian Senate in 2016. **Deanna is one of SAIT's 2019 Distinguished Alumni award recipients.**

With a passion for green energy, sustainability and the environment, long-time friends Gursh Bal (Pre-employment Electrician '12, Electrician '16) and Kai Fahrion (Electrician '15) have grown their solar and energy-saving company, **Virtuoso Energy**, into a leader in Calgary's renewable energy market. **Gursh and Kai are SAIT's 2019 Outstanding Young Alumni.**

2018 GRADUATE EMPLOYMENT SURVEY



WE HEAR YOU

Thank you to the more than 3,200 alumni who responded to our alumni survey in the spring of this year. We are reviewing your responses and will be using your input to revitalize SAIT's alumni programs.

GIVING DAY

“For me Giving Day is more than dollars and gifts,” says Anna Kravchik (Digital Graphics Communications '07), Annual Giving Officer. “It’s about showing your SAIT pride, on campus and beyond. It’s about building a culture of philanthropy and making a real difference, together. We achieve all of this through Giving Day. It’s truly amazing!”

YEAR	NUMBER OF DONORS	TOTAL RAISED
2017	358	\$70,105
2018	459	\$127,380
2019	653	\$229,292

Since SAIT started hosting Giving Day in 2017, more than \$426,000 has been raised to support student success.

Thank you SAIT family!



To see an augmented reality overview of Giving Day 2019, download the Augle app on your smartphone and scan this illustration above. You can also read the highlights and get the latest fundraising totals by visiting sait.ca/givingday.



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sait.ca/alumni | sait.ca/donors

We take our fiscal responsibilities seriously, and are proud of our track record in managing donor funds. In SAIT's 2019/20 fiscal year we expect to raise \$13.5 million at a cost of \$1.9 million. This translates into a cost of \$0.14 for every dollar we raise.