Business Administration - Financial Services Major

SCHOOL OF BUSINESS

Overview

Our two-year Business Administration diploma with a Financial Services major is designed to prepare you for a successful career in the dynamic financial services industry. It equips you with the skills and knowledge required to excel in financial planning, investment advising, insurance, trust management or compliance.

This program positions you to provide helpful financial guidance and services to individuals and organizations.

When you've completed this program, you'll be able to:

- understand the Canadian financial system with a deep understanding of its components, regulations, and operations
- grasp the latest developments and trends in the financial services industry
- apply effective relationship-selling principles to build trust and provide tailored financial solutions
- assess clients' financial needs and identify appropriate mechanisms to fulfill those needs
- interpret and use financial concepts, theories, and tools. Use your strong presentation skills to communicate your financial findings
- apply personal financial planning concepts to help individuals and businesses make informed financial decisions
- create comprehensive financial plans that align with your client's goals and objectives.

As part of this program, you can prepare for the Investment Funds in Canada (IFIC) exam.

Traits, skills and aptitudes

Those working in the financial sector tend to be methodical, social, innovative and directive.

You need:

- an aptitude for numbers
- respect for confidentiality
- strong listening and communication skills
- the ability to understand complex financial documents, such as insurance policies, pension plans, financial statements and tax regulations
- coping skills to deal with rapid changes
- quick decision-making skills
- an interest and willingness to keep their knowledge up to date.

You should enjoy gathering and analyzing information, finding innovative solutions to problems and working with people.

SAIT program pathways

Graduates of this program with a minimum 2.3 cumulative GPA (67% or C+) may be eligible to enter our Bachelor of Business Administration program and earn their degree.

Our degree includes more advanced finance courses that provide an opportunity to complete the Canadian Securities Course (CSC) and the Canadian Securities Courses that lead toward the Personal Financial Planning (PFP) designation.

Find more details about transfer options with other postsecondary institutions under transfer agreements.

Practicum, Co-op and Work Integrated Learning

You'll have the option to participate in an integrative experience capstone project in your final semester.

If you choose a capstone project, you'll work collaboratively with students from other majors to address a challenge faced by a local business or organization. You'll work together as a team to investigate and analyze the challenge or problem before presenting a solution to company representatives.

Accreditations, designations and certifications

You'll have the opportunity to complete the Investment Funds in Canada (IFIC) mutual funds licensing exam through the Canadian Securities Institute. If you pass the exam, you'll be qualified to apply for registration with the provincial securities regulator to sell mutual funds.

The Financial Planning Standards Council recognizes this program as meeting the core and advanced curriculum requirements for the Certified Financial Planner (CFP) certification (QAFP) and Canadian Institute of Financial Planners Registered Retirement Consultant (RRC) designation.

Credentials

Upon successful completion of this program, you'll receive a SAIT Business Administration diploma with a major in Financial Services.

Admission requirements

Applicants educated in Canada

Applicants must demonstrate English language proficiency and meet all of the following requirements or equivalent:

- at least 50% in Math 30-1 or Math 30-2, and
- at least 50% in English Language Arts 30-1 or 60% in English Language Arts 30-2.

SAIT accepts high school course equivalents for admission for applicants educated outside Alberta.

Applicants educated outside of Canada

All applicants who were educated outside of Canada must demonstrate English language proficiency and provide proof they meet the program admission requirements with an international document assessment. Find accepted educational documents and assessment options.

SAIT may also accept courses completed at certain international post-secondary institutions.

Costs

2026/27 tuition and fees

The following costs are effective as of July 1, 2026.

The estimated total cost of tuition and fees is based on the suggested schedule of study. Following a modified schedule will impact the fees you pay per semester and may alter final costs.

Domestic Students

Year	Number of semesters	Tuition fees	Additional fees	Total per year
1	2	$6,150	$1,764.50	$7,914.50
2	2	$6,150	$1,764.50	$7,914.50
			Total cost:	**$15,829**

The estimated total cost of tuition and fees for domestic students is based on the recommended course load per year.

International Students

The program total is based on the estimated amount you will pay if you enter this program during the 2026/27 academic year. The program total amount listed on your letter of admission may appear higher. This amount is your maximum tuition guarantee for the

program. SAIT will not exceed this maximum, regardless of changes in tuition and fees between academic years.

Year	Number of semesters	Tuition fees	Additional fees	Total per year
1	2	$20,400	$1,764.50	$22,164.50
2	2	$20,400	$1,764.50	$22,164.50
			Total cost:	**$44,329**

The estimated total cost of tuition and fees for international students is based on the recommended course load per year.

Books and Supplies

Books and supplies are approximately $1,000 - $1,500 per full-time year.

This is a bring-your-own-device program with standard hardware and software requirements. See the specific requirements on our computers and laptops page.

Find your booklist on the SAIT Bookstore's website. The booklist will be available close to your start date. Can't find your program or course? The bookstore didn't receive a textbook list. Contact your program directly to determine if they're still refining course details or if you're in luck; no textbook purchase is required for that term.