SAIT 8

		ER.3.3
		PROSPECT MANAGEMENT
Section:	External Relations (ER)	
Subject:	Fundraising	
Legislation:		
Effective:	November 30, 2004	
Revision:	September 1, 2016 (reformatted)	

APPROVED:

Chair, on Behalf of SAIT's Board of Governors

POLICY

The policy of the Board of Governors is to manage the identification, cultivation, solicitation, recognition and stewardship of private funding sources (such as donors and sponsors) through a centralized and managed process.

The official controlled version of this document is held in the Board of Governors Office.